www.precisionit.co.in

PRECISION
GROUP

LEVERAGE TECHNOLOGY TO ENABLE OUTCOMES THAT MATTER

Biometrics . Internet of Things . Systems Integration . Cloud . Managed Services

An Overview

PRECISION GROUP

Established in 1996, Precision provides specialized solutions across :

- Biometrics
- Internet of Things
- Systems Integration
- Cloud
- Managed Services

A long list of loyal clientele, with many marquee names, stands testimony to relationships built over years with conscious customer focus and service excellence.

Pan India presence
Offices in major metros
200+ support locations
2200+ strong experienced & skilled team

Core Strengths
Strong R&D and IP creation focus
Expertise spans multiple verticals

Dedicated Team
Certified pre-sales, sales & technical personnel

Strategic Principal Partnerships
HPE, AWS, MS, Cisco, VMWare, Fortinet, Symantec, Red Hat, Radware, Veritas

Precision 4.0 - Vision

Leverage Technology	To Enable	Outcomes that Matter
InnaIT IDENTITY SECURED Pivot THINGS THINK InsTIL CONFIDENCE IN IT	Results Price Cost Adoption	Customer: Value Optimization; Differentiated Offerings; Attention & Personalization; Cost Leadership Organization: Focused Contributors; Enhanced Capabilities through R&D; Brand Value Enhancement; Profits through innovation People: Create oppurtunities to contribute; Enhance technology, technical & process skill; Identity & respect; Fair compensation

Precision 4.0 - Evolution

1996 - 2005 — v1.0
Product Centric
Representing Brands
Geographic Expansion

2006 - 2013 — v2.0
System Integrator Positioning
Capability Creation

2014 - 2017 — v3.0
Intensified R&D
Clear Segment-Offering Fit
IoT Practice Creation
Exit non-complementing biz

2018 — v4.0
Brand Revitalization
R&D Innovations
Digital Transformation Focus
– IoT, Cloud, Biometrics
AI Practice Initiation

Strategic Business Units

BIOMETRIC SOLUTIONS

Precision's Biometric solutions address the need for fool-proof identification, prevention of impersonation and elimination of issues related to password compromise. Precision has designed & developed its own products & solutions for use in Aadhaar based programs as well as to address identity & access management needs in enterprises.

Recognizing the increasing need for reliable identification and uncompromised authentication, Precision has developed a holistic solution suite, named InnaIT, comprising of biometric hardware and software modules that can suit all common usage scenarios across industry segments. The modular design of the InnaIT framework provides flexibility - the organization may choose the specific modules that are needed and expand as the user base grows.

Precision's biometric solutions include
USB Devices:
Single FP, Iris, multimodal
Independent Devices:
ABAS, POS, Biometric Tablet, Thermal Printers
Software Solutions:
InnaIT Framework, 2FA|eSSO, BioAD, BioNIX, EVS, TAS

INTERNET OF THINGS SOLUTIONS

PIVOT – Precision's Value Added IoT Framework

Precision has carefully invested into and nurtured the capabilities and resources required, such as its **PIVOT IoT Framework**, embedded engineering, software engineering, implementation and support infrastructure, to provide end to end solution IoT solutions.

PIVOT is Precision's end-to-end, modular, value added IoT framework, which has been designed to adapt rapidly and easily to IoT solution needs, be it Industrial IoT, Enterprise IoT, Consumer IoT or Smart City solutions.

PIVOT employs best-in-class tools and techniques to deploy and connect to 'things', monitor and manage them, to develop and deploy applications supporting operations, to ingest large amounts of data and to provide rich analytics.

INFRASTRUCTURE MANAGEMENT SERVICES

With a Pan India network and a strong, skilled and relevantly certified team, Precision customizes its Services to ensure an optimal fit to your needs and expectations. Business value creation and result -orientation are key ingredients of our service mix.

The right helping of automation to improve efficiencies and a proper understanding of your business requirements to ensure effectiveness, are the highlights of our delivery.

Precision's Managed Services Offerings span
Transactional services: Operational Support, Multi-Location Support, Activity based Support
Managed services:
SME Segment: Total IT Management, Cloud support, Remote Infrastructure Management, On-demand Subject Matter Expertise, Process oriented service model, Virtual CIO Services
Enterprise Segment: Hybrid Support Model, Hierarchy based Structure, On-demand Subject Matter Expertise, Service Delivery Manager, Process Management

SYSTEM INTEGRATION & CLOUD

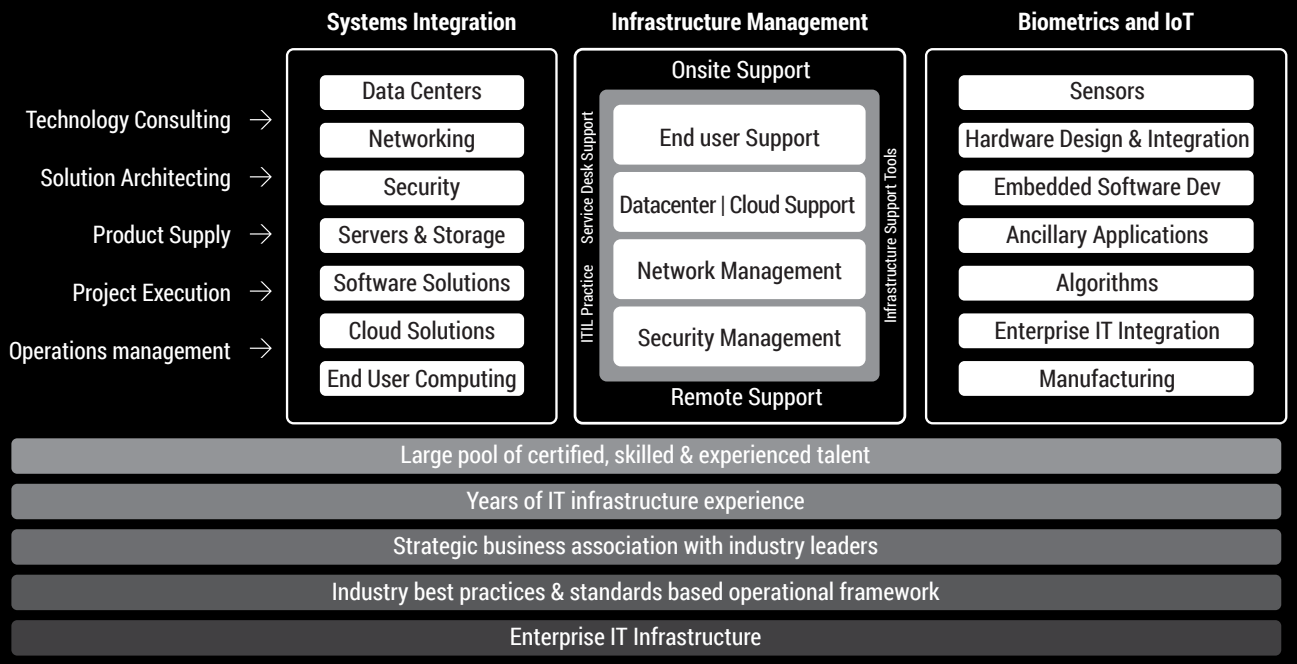
Precision offers solutions across the entire spectrum of design to implementation of Datacenter infrastructure – both on-premise and Cloud, including the requisite servers, storage, networking and security appliances, operating systems and system software, supported by the wealth of certified technical expertise and experience available. Precision's holistic approach delivers and manages data center solutions – be it on-premise or cloud based, for the long-term.

Precision's approach to catering to the needs of customers spans through the entire lifecycle:

- Pre-sales consulting
- Solution Architecting
- Solution Implementation
- Post Implementation Support
- Ongoing Account Management
- Overall focus on value delivery

In order to serve customer's needs holistically and with the best possible efficacy, Precision's has carefully nurtured strategic relationships with industry leaders such as: HPE (Platinum Partner), AWS (Advanced Consulting Partner), Microsoft (Gold Certified Partner & CSP), VMWare (Business Partner, Cisco Systems, Fortinet, Red Hat, Radware, Symantec, Veritas to name a few.

Offerings Summary



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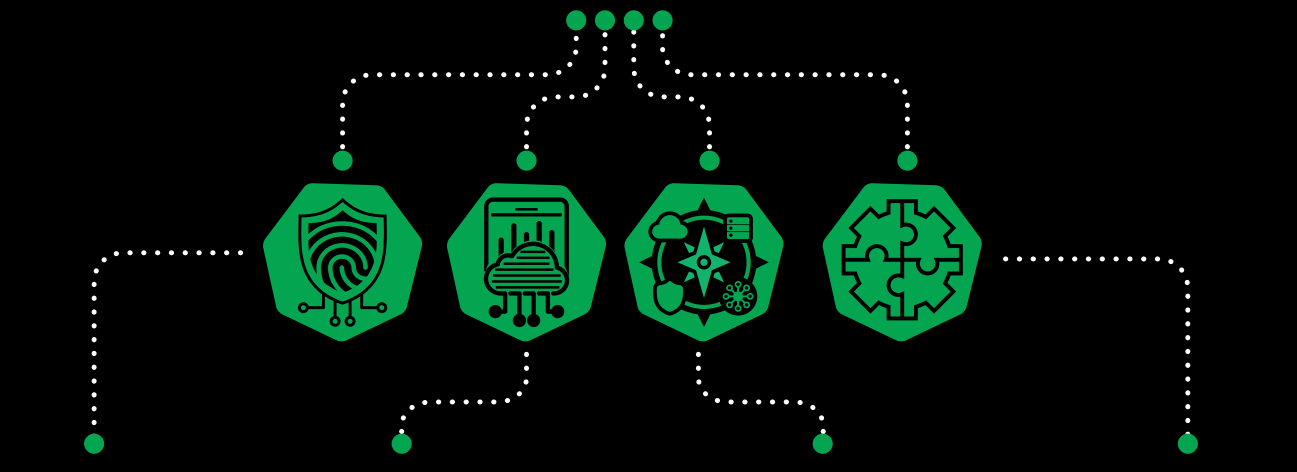

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